



## Hey **Team Leaders!**

### Have you completed your **Checklist?**

- Signed-Up yet?**  
Register your team for AIDS Walk Los Angeles!
- Set those Goals:**  
Make sure to send an example for your team and set your personal and team goals!
- Make it Personal:**  
Tell your story. People will listen. Your Fundraising page offers you the opportunity to express yourself and your experiences facing HIV/AIDS.
- Show It Off:**  
Order some complimentary promotional materials to decorate your school, office, or store!
- Meet the Community:**  
Attend one of our workshops and meet other Team Leaders and the AIDS Walk staff.
- Find a Helping Hand:**  
Two is better than one! Recruit a co-leader to help motivate you and build your team up faster.
- Throw it Back:**  
If you had a team last year, ask your Fundraising Specialist for your 2017 Team Roster to re-recruit!
- Build it Up:**  
Sign up friends, family, and coworkers to your team. Ask them to sign at least one other person!
- Set a Date:**  
Organize a fundraiser, happy hour, party, or raffle with your team!
- Get Ready:**  
Let your team know where to meet on the day of the event so that you can walk together.
- Mark Your Calendar:**  
Remind your Team Members of the fundraising deadline!
- Show Some Love:**  
Your team members have done a lot for AIDS Walk. Be sure to thank all of your donors and Team Members for their hard work and dedication!

**Good luck and have fun!**